



This Business Profile prepared from proprietary databases of:
Innovation Development Institute
 (781) 595-2920 inknowvation.com



Luna Innovations Incorporated

706 Forest Street
 Charlottesville, VA 22903
 Voice: (540) 769-8400 Fax: (540) 769-8401
 Email: solutions@lunainc.com
 Web: www.lunainc.com
 President/CEO:

Business Identifier:

Sensing and instrumentation products: healthcare, telecommunications, energy and defense sectors

General Profile:

Luna Innovations Incorporated organizes around fiber optic sensing, and test and measurement products with two operations segments, Products and Licensing, and Technology Development. The Products and Licensing segment offers fiber optic sensing products, test and measurement products to monitor the integrity of fiber optic network components and sub-assemblies, which include optical vector analyzer, optical backscatter reflectometers, and the Phoenix family of tunable lasers; and distributed sensing systems comprising optical distributed sensor interrogator sensing solution with multiple sensors whose inputs are integrated through a fiber optic network and software. This segment also offers optoelectronic solutions for various applications, such as metrology, missile guidance, flame monitoring, temperature sensing, particle detection, color sensing, infrared detection, and other applications; and terahertz sensing systems, which are used to measure and verify physical properties online and in real-time. In addition, this segment conducts applied research in the fiber optic sensing area for corporate and government customers. The Technology Development segment provides applied research for customers principally in the areas of sensing and instrumentation, advanced materials, and health sciences. The company sells its products to telecommunications companies, defense agencies, government system integrators, researchers, original equipment manufacturers, distributors, testing labs, and strategic partners directly, as well as through manufacturer representative organizations, partner and distribution channels, technical sales engineers, value added resellers, and independent sales representatives.

Synopsis: Report Elements

SBIR Status	Awards	629	Key bios available on request
1	Patents	101	
Basics Data		VC Funded	True
Founded	1990	Public/Private	True
1st SBIR Year	1991	Stock info	
Employees		Revenue	11

Company Awards		Awards received from these agencies:	
Phase 1 Awards	629	Phase 1 Amount	67720210
Phase 2 Awards	228	Phase 2 Amount	176475490
		Total Amount	244195700

Program	Source	Phase	Year	Project Title
---------	--------	-------	------	---------------

Patent Number	Date of Issuance (YYYY-MM-DD)	Patent Title
---------------	----------------------------------	--------------